

Fulcrum Management Solutions Inc. Thoughtexchange® Terms of Service Agreement

This document and its related documents form an agreement between Fulcrum Management Solutions Inc. and you, Franklin Lakes School District. This document provides the specifics of your agreement; the following documents are incorporated by reference into your agreement: Attachment 1 is a description of the services you have purchased, and Attachment 2 is our terms of service. In the event of a disagreement between this document and the attachments, this document takes precedence.

This is not an invoice. See below for invoicing details.

Pricing

| Thoughtexchange Services | Pricing* |
|---|-------------|
| 1 Thoughtexchange Leader Room \$1,000.00 per month, payable annually | \$12,000.00 |
| Annual Subscription Price | \$12,000.00 |

*Pricing in US Dollars

Payment & Term

Your Thoughtexchange Services subscription begins on February 24, 2020 and is automatically renewed for a year term at the Annual Subscription Price, subject to the quoted 5% annual increase, on your Anniversary Date of March 1 for each subsequent year, unless you provide us with 60 days' notice of cancellation prior to the Anniversary Date.

The price shown on this agreement is guaranteed until the March 1, 2022 payment. After this payment, we will provide you with minimum 120 days' notice, prior to the Anniversary Date, of any price increases.

An invoice, showing applicable taxes, will be provided and due upon acceptance of this agreement with subsequent invoices provided on or before the Anniversary Date above.

This agreement must be accepted by February 21, 2020 to be valid.





Acceptance

Please indicate your acceptance of this agreement (including the attachments) by email reply or by signing below and returning this cover page to us. By signing or replying you represent that you are authorized to agree to this agreement on behalf of Franklin Lakes School District. Payment also indicates acceptance of these terms.

| Franklin Lakes School District Fu | | Fulcr | Fulcrum Management Solutions Inc. | |
|-----------------------------------|----------------------|-------|-----------------------------------|--|
| By: | | By: | Juliette Franci | |
| | | . – | Juliette Franklin | |
| | (Above Name Printed) | | (Above Name Printed) | |
| | | | VP Finance | |
| | (Title) | | (Title) | |
| | | | February 6, 2020 | |
| | (Date) | | (Date) | |

