

Renewal Price Quote

All Amounts are in USD



Fulcrum Management Solutions Inc.
Suite 404
9116 E Sprague Ave.
Spokane Valley, WA 99206

Customer	Franklin Lakes SD	TE Salesperson	
To	Greg Maceri	Erin Moore	
Date	2021-01-29	800-361-9027 x 323 416-220-6533	
Accept agreement by	2021-02-28	erin.moore@thoughtexchange.com	

QUOTE SUMMARY

	YEAR 1	YEAR 2	YEAR 3
Product	Small Room	Small Room	Small Room
# of Rooms	1	1	1
# of Leaders	up to 5	up to 5	up to 5
Base Price per Year	\$24,000	\$24,000	\$24,000
Total Price for 16 months in Year 1 - Mar. 1, 2021 - Jun. 30, 2022	\$32,000		
20% Discount (Year 1)	-\$6,400	-	-
5% Annual Increase (Year 3)	-	-	\$1,200
Total for per Year	\$25,600	\$24,000	\$25,200

Split invoicing for Year 1 = \$6,400 due March 1, 2021 and remaining \$19,200 due July 1, 2021

FEATURES INCLUDED (in all Options above)

- * Unlimited exchanges
- * Full access analytics
- * AI generated themes
- * Machine Moderation
- * Participant Grouping
- * Unlimited participants
- * Presenter mode
- * Administrative Controls
- * Survey Questions
- * Full access reports
- * Multilingual exchanges
- * Beta access to new features
- * Custom Logo

SERVICES INCLUDED (in all Options above)

- * Phone, chat and email support
- * Access to TE events
- * Access to Exchange Gallery
- * Access to Customer Success

ADDITIONAL FEATURES INCLUDED

Customer Signature

Name

Option Selected

Date

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Agreement

Upon verbal, email, or written acceptance of this quote we will prepare an agreement that will outline the Services you are purchasing and the price to be paid.

Thoughtexchange Services are provided on an annual subscription basis. Your subscription to our Services is automatically renewed annually for a year term at the Annual Price, subject to a 5% annual increase, unless you provide us with notice of cancellation within 60 days of the annual anniversary of your agreement.

We will provide you with minimum 120 days' notice of any price increases.

Terms

Thoughtexchange is a hosted Software-as-a-Service (SaaS) platform. Thoughtexchange allows Exchange Leaders to engage with Participants in structured online interactions. We call each of these interactions an Exchange. Each Exchange is created by an "Exchange Leader" designated by you, our customer. A "Participant" is any other person who participates in the Exchange.

Exchange Leaders and Participants can access Thoughtexchange via most popular web browsers on standard desktop and mobile platforms (see <https://get.thoughtexchange.help> for a list of supported platforms). A Thoughtexchange iOS app is also available from the Apple App Store.

Privacy and Security

Thoughtexchange's SaaS platform is SOC II compliant.

Base Features and Services

- Exchange Leader subscriptions: Each holder of an Exchange Leader account can create their own Exchanges and have access to special Thoughtexchange features.
- Unlimited Exchanges: An Exchange Leader can create an unlimited number of Exchanges.
- Unlimited Participants per Exchange: Exchanges have no limit on the number of participants, although Exchanges including more than a few thousand participants are best served with Thoughtexchange assistance.
- Analytics and Data Visualization: You have access to analytics and data visualization that is automatically generated by the software.
- Multilingual: The Thoughtexchange user interface runs natively in either English, French or Spanish. Exchanges can be created where Participants can participate in the same Exchange in any language that Google Translate supports.
- Hosting: We provide all hosting of all runtime software, data, and data backups.
- Software Upgrades: We provide periodic software upgrades with new functionality for Participants and Exchange Leaders. We provide release notes to customers and Exchange Leaders informing them of what has changed with each release.
- 24x7 System Availability: The online services are available 24 hours a day, 7 days a week except in the case of planned system maintenance outages or unplanned outages. In either case, we will make reasonable attempts to minimize the number and duration of these outages.
- Email and phone support
- Online access to help and resources

Additional Features

At any time you can request more Thoughtexchange Features by speaking with your Account Manager. We can provide you with a quote for the new Features and can create an agreement document to add these Features at the agreed price.

Example additional features are:

Single sign-on (SSO)
Participant grouping
Additional Leaders